



Chamber News

May/June 2007

Mercersburg Area Chamber of Commerce

21C North Main Street • Mercersburg, PA 17236 • Phone: 717-328-5827 • Fax 717-328-4814
Email: mercersburgchamber@earthlink.net • Website: www.mercersburg.org

Welcome New Members:



Marcy's Creative Touch

Attn: Marcy Winters
218 B North Main Street
Mercersburg, PA 17236
Phone: 717-328-5004
Shop email: c_touch@hotmail.com

Hours: Monday 4:00 to 9:00
Tuesday, Wednesday, Thursday- 8:00am to 9:00pm
Friday 8:00-6:00, Saturday 8:00-2:00
Stylist Marcy Winters, Robin Seville, Stacey Carbaugh
Hair and tanning salon.

We offer creative haircuts for men, women and children .
Specialize in coloring, highlighting and perms.
Appointments appreciated. "Service with a Style"

Mercersburg Mennonite Church

Attn: Rev. Allen Eshleman
10060 Buchanan Trail West
Mercersburg, PA 17236
Phone: 717-328-9282
Email: mermenchurch@earthlink.com

Congratulations to Mark Metcalfe Mercersburg Area Chamber of Commerce "2007" Business Person of the Year

See Article on page 4



Chamber Director Vicki Kieffer awarded Mark Metcalfe the award at the Chamber Annual Dinner.

Mercersburg Area Chamber of Commerce Annual Dinner



One-hundred and thirty-two Chamber members and guests attended the dinner in the Edwards Room in Keil Hall at the Mercersburg Academy . Most thoroughly enjoyed a grand tour of the Burgin Arts Center prior to the gathering and dinner.

Special guests invited for the evening included Mayor Jim Zeger, County Commissioners Warren Elliott, Cheryl Plummer and Bob Thomas and FCADC President Mike Ross. Paula Keser from NBC25 was a surprise guest and speaker.

Chamber President, Theresa Gourley gave the "State of the Chamber" address illustrating the many advantages of being a Chamber member a well as mentioning the Chamber's upcoming events.

The centerpieces, donated by Chamber businesses and offered as door prizes were stunning.

Thank you again to the nine business sponsors. Special thanks to Carrie Heckman and Vicki Kieffer for chairing this extraordinary event.

Home Town Proud!

Show YOUR HomeTown Pride for Mercersburg

On Thursday, August 30th, NBC25 will spotlight Mercersburg PA—Live on their News at Six! *If* area businesses will show their pride and share in the spotlight

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Upcoming Events

Mercersburg Townfest
Saturday
September 29, 2007

Harvest Farm Festival
Saturday
October 6, 2007

Mercersburg Area Chamber of Commerce
Membership 2007

APX Enclosures, Inc.
Advantage Realty
Allegheny Computer
Auto Sales Unlimited, Inc.
B-Reseated Chair Weaving
B & J Liberty
BDR, LLC
E.C. Barnes, Inc.
J. Edward Beck Construction Co, Inc.
Bell Insurance
Betina's Breise Boutique
Borough of Mercersburg
Borough View Farm
Brake Concrete, Inc.
Briar Patch Primitives
Bricker Electrical Service
Buchanan Lioness Club
Buck Valley Ranch, LLC
C & T Machining, Inc
CK Enterprises
The Capitol Theatre Center
Mason J. Carp, MD
Centre Publications
Chambersburg Dental Associates, Ltd.
Choice Collision Center
Chris' Titles & Tags
Coffin's Heart streams Bed & Breakfast
Commonwealth Financial Group, Inc.
Conococheague Institute
Cove Valley Christian Youth Camp
Curves of Mercersburg
D.J. Repair Center
D.L. Martin Company
Dale's Tire & Auto Repair
Days Gone Bye
F.C.A.D.C.
Farmers & Merchants Trust Company
Fast Ink Apparel
Fidelity Bank
First National Bank of Greencastle
First National Bank of Mercersburg
First United Daycare
Flannery's Tavern On The Square
Flower Basket & Gift Box
Foot of the Mountain Restaurant
Foremost Industries, Inc.
Fort Loudon Historical Society
Fox's Jus-Em-Tyme Bed & Breakfast
Franklin County Commissioners
Franklin County Visitors Bureau
Fulton County Medical Center
H.R. Cordell Sons
Hagerstown-Washington County
Convention & Visitors Bureau
Harry Lackhove Post # 517, American
Legion
Bob Hoffman Chevrolet-Buick-
Oldsmobile, Inc.
Hosfelt Trucking, LLC
Innisfree Performance Group, Inc.
J.C. Interior Design
J.S. Hairstylists
Jane's Market
John H. Bricker Welding
Just Woods Industries, Inc.
KDB Accounting Associates, Inc.
Keystone Country Store
Keystone Orthopedic PT, LLC
Vicki Kieffer
Kingsland Drill International, Inc.
L & S Fireplace Shoppe
Lake Insurance, Inc.
Legg Mason
Liningier-Fries Funeral Home, Inc.
Long Acres Alpaca Farm
Loudon Industries, Inc.
Loyal Order of the Moose
Mercersburg Lodge #1790
Lytle Transportation
M & M Laundry, LLC
M & T Bank
M.T.S. Tax Service, Inc.
Magisterial District Court 39-3-06
Main Street Pizza & Café
Marcy's Creative Touch
Martin Millwork, Inc.
McDonalds
McFadden's Willow Gold
Bed & Breakfast
Mercer-Vu Farms, Inc.
Mercersburg Academy
Mercersburg Area Community Band
Mercersburg Area Community Chorus
Mercersburg Auto Parts, Inc.
Mercersburg Builders' Supply
Company, Inc.
Mercersburg Family Chiropractic Center
Mercersburg Family Medicine
Mercersburg Hair Studio
Mercersburg Inn
Mercersburg Journal
Mercersburg Lions Club
Mercersburg Mennonite Church
Mercersburg Printing
Mercersburg Veterinary Clinic
Metcalf's Garage
Mid-Atlantic Protel
Mike's Auto Sales & Service
Milmar Plastics, Inc.
Miss Dicey's School of Dance
Modnur Pharmacy, Inc.
Mr. First Aid
Mt. Parnell Fisheries, Inc.
N.E. Diffenderfer, Inc.
Fred B. Nair T.V. & Appliance Sales
Oberholzer Candles & Crafts
PB Services, Inc. Real Estate
PCI Insurance, Inc.
Path Valley Family Restaurant
Paylor's Powertrain
Carl D. Pedersen, D.D.S., P.C.
Penn State Mont Alto -
Continuing Education
Pennsylvania Opry/Star Theatre
Pennsylvania State Representative
Todd A. Rock
Philips Flower & Gift Shop
The Phillips Group
Plasterer's Florist and Greenhouses
Porter Business Development Group
RE/MAX Associates Realty
RE/MAX Realty Agency, Inc.
Record Herald
Roaring Spring Water
Rockwell Construction Company, Inc.
Rohart Farms
Romeo's Pizza
Rotary Club of Mercersburg
Rotz & Stonesifer, P.C
Rue's Food & Spirit
Ryan's Computer Consulting Services
Saigee B's Bakery-Café, LLC
Saundersosa Park
Schlichter Financial Services
Scotland Road Market, Inc.
Smith's Implements, Inc.
Snider's Jewelers/Wildlife Den/
TY-CO Coins
Spirit Washers, Inc.
Sprint
Squire Smith Inn
St. Johns Evangelical Lutheran Church
St. Thomas Flatbed, LLC
Michael A. Starr Insurance, Inc.
State Farm Insurance Companies
The Steiger House Bed & Breakfast
Steiger, Steiger & Meyers, Attorneys
Betty Stenger
Step by Step Dance Studio
Stoner's Hijos Hill, Inc.
Charles L. Strausbaugh, CPA, P.C.
Strickler Agency, Inc.
Subway /ThomCoy Enterprises, Inc.
Summit Health
Tidy Glo Commercial Cleaning
Town Square Eatery
Trinity United Church of Christ
Tuscarora Family Practice
Tuscarora School District
Tuscarora Wildlife Education
Project/TWEP, Charles T. Brightbill
Environmental Center
Veterans of Foreign Wars/
Clarence Armstrong Post #6241
Yellow Book USA
Peter G. Wallick, MD
Whitetail Golf Resort
Whitetail Mountain Resort

as the community is featured. The show will open with a Town Profile followed by a History Segment, A Business-Economy Profile, Key sponsor Profile, Personality Profile, First Weather with Lou Scally and Sports. In each featuring segment, the Sponsoring Business will be announced "Live" as the Presenting Sponsor for the segment. In addition, Your Business will receive a full screen graphic displaying your company logo. Three of the five Presenting sponsors are available (yes, two Mercersburg businesses have already reserved a spot!) at a cost of \$500. A KEY Sponsorship receives a feature profile (90-120 seconds) on their business during the LIVE newscast! The Key Sponsor will be featured in the teaser campaign prior to live broadcast along with additional recognition in the commercials during the newscast. The Key Sponsorship is \$1000. Call Paula Keser at 240-527-2458 today or email: paulak@nbc25.com

Help Make Mercersburg Home Town Proud!

Member News:

Betina's Breise Boutique:

Betina's Breise & Boutique has had a face-lift. The expansion to Betina's Out-back Gift Shoppe will be open for Mother's Day. Come, browse with ease in our spacious renovation. See you There! Happy Spring!

Betina

9 North Main Street
717-377-GIFT (4428)

Briar Patch Primitives:

Briar Patch Primitives is hosting a Mother's Day Tea Party on Saturday, May 12th. Space is filling up fast, make reservations early.

Can't make it that day we take reservations during our regular operating hours? Call for information to reserve your get together: 328-4443 or email: Briarpatchprim@earthlink.net

First National Bank of Greencastle:

The quarterly meeting of the Board of Associates of The First National Bank of Greencastle was held Tuesday, March 13, 2007 at Gible's Restaurant in Marion, PA.

Jeff Shank, President and CEO, opened the meeting and introduced Andrew Stephens as the bank's new Information Technology Security Officer. He also introduced Jason Divilbiss as the bank's newest Board of Associates member.

Chief Financial Officer Franklin T. Klink, III reviewed the financial condition of Tower Bancorp Inc., parent company of The First National Bank of Greencastle. Total assets increased by 54% to \$541 million. Loans increased 70% to \$390 million while deposits increased 57%

to \$410 million. Stockholders Equity increased 69% to \$82 million. Net income increased 22% to \$6.1 million and Net interest income increased 40%. These increases were due to Tower Bancorp., Inc.'s merger with FNB Financial Corporation, parent company of The First National Bank of McConnellsburg.

The First National Bank of Greencastle has 16 offices located throughout Franklin and Fulton Counties and Washington County, MD. The First National Bank of Greencastle is a subsidiary of Tower Bancorp, Inc.

FREE SEMINAR: "Puttin' On the Agony: Puttin' On The Style-Managing Your NonProfit" This is the next educational seminar hosted by F.N.B.G. on Wednesday, May 23, 2007 at 1:30p.m. at Fountainhead Country Club, Hagerstown. Call 1-866-597-2137 to reserve a seat.

First National Bank of Mercersburg:

The 20th Annual Meeting of the Shareholders of The Mercersburg Financial Corporation was held Tuesday, March 27, 2007, at the VFW Post 6241, Mercersburg, PA. Chairman of the Board, Robert H. Hoffman, conducted the meeting whose primary purpose was to elect three directors to serve on the Mercersburg Financial Corporation Board. The nominees were Richard F. Rice, Jane E. Hoover and Alfred L. Madeira, all of whom were re-elected to serve for a period of three years. He was assisted by MFC Secretary Richard Rice. Chairman Hoffman introduced Barbara Keefer and Mark Metcalfe who were the tellers for this meeting and Teresa Smith who was Judge of Election.

President & CEO Marelin K. Sites warmly greeted the shareholders and stated that 2006 was a very good year for Mercersburg Financial Corporation. Record net income was reported and loan growth exceeded 10%. These results were achieved in the midst of a busy year. In 2006, the bank completed conversion of our core and item processing to an outside technology partner, completed a major upgrade of our network equipment, concluded our Bank Secrecy Act exam, and also completed our Information Technology Audit. In comparison with our local peer group, the Bank outscored the majority of them in significant areas.

Considering 2007, President Sites stated that a dividend of \$.19 per share was declared to shareholders of record March 15, 2007. As the bank remains energized and focused this year, she shared that growing our franchise is our #1 priority. Initiatives will be in the areas of products and services, staffing, branching, and marketing. A leased site in Waynesboro will open in June and our Scotland branch office will open by the end of the year. Mrs. Sites

Congratulations to Mark Metcalfe - Mercersburg Area Chamber of Commerce
"2007" Business Person of the Year

This year's Business Person of the Year Award goes to a native son of Mercersburg. When Mark's mother Margaret was asked what three words best described Mark, without hesitation she said "Honest, reliable and hard-working." Mark learned these traits first hand growing up on a dairy farm. The youngest of three sons, Mark spent his free time on the farm, working beside his father Myers, and brothers Jim and Mike.

But farming was not what Mark wanted to do. Shortly after his graduation from James Buchanan High School, Mark was off to Philadelphia for a year to attend Trade School to become an Auto Mechanic. Mark's mother said that his honesty and reliability really paid off, because his landlady left for Florida, leaving him in charge of the house!!! After graduation, Mark returned home, and started working at Clyde Fox Motors, which Bob Hoffman bought in 1976. Although Mark learned much from the gang at Hoffman's, he felt he needed more. So in 1978, Mark officially opened Metcalfe's Garage, located on Route 75, north of Mercersburg. It was a slow go at first, because Mark was by himself, but as business picked up, so did the number of employees. Bill Hornbaker was the first, followed by Mike Pine, Kirk Smith, Allan Theimer, Tony Robinson and Marks' nephew Chris Metcalfe. The garage business expanded, and a used car lot was located beside the garage. After a few years, with the success of the car lot, Kirk Smith moved the lot into Mercersburg. Mark ventured out into another sideline from the garage. He bought some bus routes, and went into the school bus business. Darlene Myers, Nancy and Jim Caldwell, Rachael Shuman and Linda Heckman were the drivers over the years, with Kim Kahn presently holding down the bus aide position.

But there is more to Mark than his ability to wrap his hands around a wrench. He wraps them around a saxophone every summer as a member of the Mercersburg Area Community Band, which he currently serves as President of the organization. Mark also played sax with the former St. Thomas Community Band. But it's his vocal talent that Mark is best known for. His deep baritone voice can be heard every Sunday as a member of the Chancel Choir for Trinity United Church of Christ in Mercersburg, and has been a long time member of the Mercersburg Area Community Chorus since 1976. It was at chorus where he met his wife Jayne, whom he married on June 8th, 2002. They have 2 daughters...Erica, who is currently a sophomore at Indiana University of Pennsylvania, majoring in Music Communications, and Laura, who is in 3rd grade at Mountain View.

Mark is very active in the community, serving on the Board of Associates for the First National Bank of Mercersburg. He also serves on the Planning Commission for Peters Township; as Vice-President for the Southern Franklin County A.A.S.P.; has sponsored Little League Teams in Mercersburg; and is currently Consistory President at Trinity United Church of Christ in Mercersburg, where he has also held the positions of Elder, Deacon and Trustee over the years.

As a way to give back to the community which has supported him and his business over the years, Mark and his family give the community a Free Thanksgiving Dinner for anyone and everyone who would like to attend, and arrange deliveries for those in the Tuscarora School District who are homebound or are participants in the Meals on Wheels Program. Last Thanksgiving, the Metcalfe's served 332 meals.

Mark will be celebrating his 30th year in business in 2008, and sincerely appreciates his customers, employees and this community for helping him become the successful businessman he is today.

concluded her remarks by thanking shareholders for their on-going support plus the director's dedication, guidance and encouragement throughout the past year.

Chairman Hoffman introduced CFO Julie A. Statler who reviewed the 2006 financial performance. She noted total assets ended the year at just over \$130,000,000, a growth of 5.74% from previous year-end. Total deposits grew by 3.3% and loan growth exceeded 10%. Return on Equity was 11% and Return on Assets was 1.15%. Bottom line results were an 11% increase in net income.

Chairman Hoffman adjourned the meeting and asked Director Stoner to give the invocation prior to a roast beef dinner served family style by the VFW.

Mercersburg Financial Corporation is the parent company of The First National Bank of Mercersburg with community offices in Mercersburg, Fort Loudon, Chambersburg, and Greencastle.

Flannery's Tavern on the Square:

NEW HOURS—NEW DEALS
John and Ame Flannery invite you
to join them



Starting the 2nd week of May, every Thursday night is our Italian Extravaganza and Lady's Night. We run Italian dishes for specials, and all Lady's receive 1/2 OFF dinner entrée purchases (excludes dinner salads).

We have already started our new Sunday hours. We open at 11:00am and run dinner and lunch items from 11:00am until 8:00pm.

We plan to do a "Grand Opening" in May for our new side door carry out six pack store.

Entertainment for the Month of May includes :

"Teach", May 5th for "Cinco de Mayo",

We will be running some special dishes .

"Debonaire" will be back on Saturday, May 12th

"Gubment Cheese" featuring Jay Parks

will be here Friday, May 18th

Dan Ottermiller from "Hexbelt"

will be playing the last Friday of May on the 25th.

I hope to see everyone in May!

Hagerstown-Washington County 2007-2008 Visitor Guide Now Available

The official destination guide of the Hagerstown & Washington County Convention and Visitors Bureau has arrived and is free for both travelers and residents. T

This 2007-2008 Visitor Guide is filled with useful information about Washington County. There are maps of Hagerstown and Washington County, directories of ac-

commodations including resorts, hotels, and campgrounds, restaurant listings, histories of the towns, and details about annual special events. There is also a Points of Interest section, a guide to outdoor activities, a listing of CVB members and many colorful photographs that help give the guide its magazine look.

The Visitor Guide may also be requested online at <http://www.marylandmemories.org/visitors-guide.html> .

Lake Insurance, Inc.:

Six Quick Steps To A Handsome Home:

Friend,

1. Look around your home and remove household & pool chemicals, paints and poisons that are leaking, expired, or look bad. For those you chose to keep, be sure you store them under lock & key, away from children's reach.
2. Make sure gasoline is marked and stored in a cool, dry place away from the house and out of reach of children and pets. Use only approved storage containers.
3. Before doing yard chores, be sure to limber up. They may seem easy, but, you will use muscles you haven't used for a while.
4. Always wear protective clothing when you handle pesticides and fertilizers.
5. Since more than 60,000 people are treated in emergency rooms each year for lawn mower injuries: Have your mower serviced and blades sharpened; check your lawn before you start to prevent stones and loose debris from launching into the air; never operate your mower in bare feet; and most importantly - be very careful when mowing around children - no matter how much they beg—keep them away from this very dangerous piece of equipment.
6. Be on the lookout when removing weeds. Make sure you know how to identify poison ivy, sumac, and oak. Also, look out for bees and snakes.

Enjoy the warmer weather on its way! May your April be a refreshing new start to your year.

Sincerely,

Sherie D. Lake, President

LAKE INSURANCE PROTECTION TEAM

Mercersburg Academy:

Summer is just around the corner and it's time to make plans! Mercersburg Academy's great lineup of summer programs for children ages 7 to 16 includes our Young Writers Camp, On Stage! Young Actors Theatre Workshop (junior high students), Mercersburg Summer Theatre Workshop (high school students), Spacebots-

SBA Celebrates Small Business Week 2007

David C. Dickson, District Director
U.S. Small Business Administration
Philadelphia District Office

Starting and growing a small business and maintaining its vibrancy are not easy things to do. Entrepreneurs must be willing to take risks others won't, working around the clock if necessary, often acting not only as CEO, but as head of sales, accountant, and whatever else it takes to get the job done.

But it can be done, and the contributions of successful entrepreneurs are the stuff of legend in America; their effect on the American economy, on the fabric of our communities is tremendous.

Small businesses drive our economy. They create 60-80 percent of the new jobs every year and represent more than half of our non-farm private GDP. Since August 2003 more than 7.2 million jobs have been created – more jobs than the European Union and Japan combined.

Small businesses drive a tremendous amount of the innovation in our country. Small patenting firms produce 13 to 14 times more patents per employee than their larger competitors do. Small business ownership allows people to realize dreams, not only for the owners and their families, but for those they employ and those they serve.

The impact of the small business community is so great that the SBA pauses each year to celebrate their impact. This year, we will honor Eastern Pennsylvania's small business community at the "Celebration of Small Business 2007" hosted by the Advocates for Small Business (ASB) at Citizens Bank Ballpark at 11:00 a.m., before the Philadelphia Phillies game, Wednesday, June 13, 2007. ASB is an organization of lenders, business and community leaders whose mission is to recognize the achievements of Eastern Pennsylvania's small business community.

The celebration is open to the public. For more information contact John Fleming at (215)580-2718 or John.Fleming@sba.gov.

The SBA Eastern Pennsylvania 2007 award winners are: **Small Business Person of the Year:** Kevin Cunningham and James Regan, of Market Resource Partners in Philadelphia, **Women in Business Champion of the Year:** Dr. Bronwyn Martin, Founder of Chester County Women in Kennett Square, **Financial Services Champion of the Year:** Michael Brady, of LPL Financial Advisors in Chester, **Small Business Journalist of the Year:** George and Connie Roberts, of Pocono Mountains Today in Stroudsburg, **Small Business Exporter of the Year:** Karl Brown, of SB Global Foods, Inc. in Lansdale, **Veteran Small Business Champion of the Year:** Regina Stout, Small Business Liaison Officer at Lockheed Martin in King of Prussia, **Young Entrepreneurs of the Year:** Lawrence James and Christopher Holland of Connexus Technologies in Philadelphia, and **Family-owned Business of the Year:** Thomas and Terrance Leidy of Leidy's Inc. in Souderton.

Robotics Workshop for Girls, Blue Storm Boys Basketball Camp, Storm Wrestling Camps, and the Mercersburg Adventure Camps. Space is limited and several sessions are almost fully enrolled.

Go to www.mercersburg.edu, email-summerprograms@mercersburg.edu, or call: 717-328-6225 for more information.

Miss Dicey's School of Dance:

Over 150 performers from Miss Dicey's School of Dance will perform their second dance production on Friday, June 1st and Saturday June 2nd at 7:00p.m. This year we will take you through the magical world of Entertainment as we explore some of our favorite TV shows and movies from the past and present.

First, we will take you into our own Living Room where you will be visited by some of your favorite TV Characters. Next, we will take you to our very own "Red Carpet" event as we transport you to Hollywood, CA to remember some of the best movies of all times.

The combined talents of our artists, carpenters, and effects teams have been working for months to construct a set sure to amaze everyone and keep you all sitting on the edge of your seats. Miss Dicey, her staff, and all the dancers have been very busy rehearsing the routines, pressing costumes, and completing all the last minute details sure to entertain you the entire evening.

Tickets go on sale Saturday, May 19 from 8:00a.m. to 11:00a.m. and are just \$7.00 per person. Tickets will be available at the door on both evenings of the performance.

We are also planning a Summer Dance Camp Adventure on June 25-28. Fall Registration is scheduled on July 13 from 5:00p.m.-8:00p.m. and July 14 from 11:00a.m.-1:00p.m. Please contact Dicey Higgins at 717-328-4295 or by email at diceyhiggins@pa.net for information on tickets, summer camp, or fall registration. You can also visit www.missdicey.com for more information about our studio.

PCI Insurance, Inc.:

PCI Insurance, Inc. (the insurance subsidiary of the PA Chamber) is one of the largest healthcare buying coalitions in Pennsylvania and the only place where small to midsize companies can enjoy the same health care benefits as a Fortune 500 company.

With more than 4,500 employers and 60,000 participants, PCI Insurance is Highmark Blue Shield's Small Business Employee Benefit Solution. The PCI insurance programs offer the flexibility of choice and a complete menu of

benefit selections: multiple Highmark Blue Shield health options, dental, vision, life and disability, COBRA administration, Employee Assistance Programs, simplified administration and a Section 125 tax-savings plan.

For more information about the PCI benefit solutions, please call PCI Insurance at 800.755.3021 or visit www.pciinsurance.com.

Penn State Mont Alto:

Penn State Mont Alto will offer an education summer camp for students in eighth and ninth grades who are interested in learning more about health careers the week of June 18th. Students will have opportunities to learn about healthcare careers including nursing, physical therapy, occupational therapy, radiology, pathology and more. Call 717-709-0778 for information.

TWEP:

TWEP is getting ready to wrap up another great year with public tours. We've had 2000 visitors alone this year! Here is a list of some of our last projects:

Don't forget, April 22 is Earth Day! Plan to do something special for our planet! Plant a tree, recycle an object, educate someone about an animal!

Lets take care of our Natural Resources! May 6th, Come see Local High School and Middle School artwork based on North American Wildlife! They will be on display at our open house from 2-5pm. Many beautiful paintings and drawings will be here, and it's free!

June 18-22 and 25-29, come join our TWEP summer camp! \$1.00 a day from 9am-12pm! Elementary-High School ages. Interested? Contact Brent Gift at brent_gift@mercersburg.edu.

Coming up, our 20th anniversary! Keep alert for more details!

Any questions? Call 328-2126 for information.

Whitetail Resort:

By Katrina Gayman

While Mother Nature allowed the Whitetail staff to enjoy Christmas and New Years with their families, many skiers, snowboarders and tubers were disappointed with the unseasonably warm weather in late December and early January. But good things come to those who wait and sure enough cold weather came. Our expert snowmakers and snowmaking system turned the slopes from green to white in a very short period of time and the pent up desire to ski, board and tube was satisfied. Many weekends were very busy which helped us make up ground that was lost during the warm spell. We were

**Advertisers in the 2007 Chamber
Business Directory**

Allegheny Computer
Auto Sales Unlimited, Inc.
Beck Construction Company, Inc.
Bell Insurance
Betina's Breise Boutique
Buchanan Lioness
C & T Machining, Inc.
Chris' Titles & Tags
D.L. Martin Company
David E. Hawbaker
Farmers & Merchants Trust Company
Fast Ink Screen Printing & Embroidery
Company
First National Bank of Greencastle
First National Bank of Mercersburg
First United Day Care
Foremost Industries
Franklin County Visitor's Bureau
Fulton County Medical Center
H.R. Cordell Sons, Inc.
Bob Hoffman Chevrolet-Buick, Inc.
J.C. Interior Design
Jane's Market
KDB Accounting Associates, Inc.
Keystone Orthopedic P.T., LLC
Lininger-Fries Funeral Home, Inc.
M & M Family Laundry
Martin Millwork, Inc.
Mercersburg Academy - Summer
Programs
Mercersburg Journal
Mercersburg Lions' Club
Mercersburg Veterinary Clinic, Inc.
Metcalf's Garage
Mike's Auto Sales & Service
Miss Dicey's School of Dance
Modnur Pharmacy, Inc.

P.C.I. Insurance, Inc.
Dr. Carl Pedersen, D.D.S., P.C.
RE/MAX Associates Realty
RE/MAX Realty Agency, Inc.
Romeo's Pizza
Rotary Club of Mercersburg
Rotz & Stonesifer, P.C.
Smith's Implements
Squire Smith Inn
Snider's Jewelers
St. John's Lutheran Church
State Farm Insurance Company
Step by Step Dance Studio
Stoner's Hijos Hill
Strickler Agency, Inc.
Summit Health
Whitetail Resort

Thank you!
:)

open 80 days, which was still quite respectable considering the short intermission over the Christmas holidays. Maybe next year we will open for Thanksgiving and continue through St Patrick's Day.... You never know about nor can you control Mother Nature. We just make the best of what we are given.

MERCERSBURG AREA EVENTS:

Mercersburg Lions Club: Golf Tournament

May 19, 2007

8:00a.m. Shot-Gun Start Whitetail Golf Resort
Contact: Tom Ralston : 328-5190 or 658-2003

**Buchanan Lioness Club Strawberry Festival
Crafts, Collectibles, and
"FUN" Dog Show**

Saturday, June 3, 2007

Lions Club Park: 405 South Park Street
9:00a.m.—2:00p.m.

Lions Club Famous Chicken Barbecue
Contact: Shirley Keyser: 328-3104 for information

**In-House Insurance Day
PCI Insurance, Inc.**

Thursday, June 14, 2007

9:00a.m.—Noon

Chamber office

Call for an appointment: 328-5827
Talk to our healthcare representative—Stephani Sites
- one-on-one - and learn what healthcare option are available for you and your employees.



Step by Step Dance Studio

Production: "Outside the Box"

June 16, 2007 7:00p.m.

James Buchanan Middle School

Tickets: Contact Gail L. Fritz: 717-328-9544

Rotary Club of Mercersburg: Golf Tournament

June 23, 2007

8:00a.m. Shot-Gun Start Whitetail Golf Resort
Contact: Kathy Hartung, President: 328-5055

The Chamber Newsletter deadlines for 2007 are:

June 20th	Insert cost \$25	175 copies are needed
August 20th		Delivered to office
October 20th	Ads cost \$10	Business card size
December 20th		Email

**5 THINGS YOU NEVER KNEW YOUR CELL
PHONE COULD DO**

There are a few things that can be done in times of grave emergencies. Your mobile phone can actually be a life saver or an emergency tool for survival.

Check out the things you can do with it:

First Emergency

The Emergency Number worldwide for Mobile is 112. If you find yourself out of the coverage area of your mobile: network and there is an emergency, dial 112 and the mobile will search any existing network to establish the emergency number for you.

Have you locked your keys in the car?

Does our car have remote keyless entry? If you lock your keys in the car and the spare keys are at home, call someone at home on their cell phone from your cell phone. Hold your cell phone and about a foot from your car door and have the person at your home press the unlock button, holding it near the mobile phone on their end. Your car will unlock.

Hidden Battery Power

Imagine your cell power is very low. To activate, press the keys *3370#. Your cell will restart with this reserve and the instrument will show a 50% increase in battery. This reserve will get charged when you charge your cell next time.

How to disable a STOLEN mobile phone?

To check your Mobile phone's serial number, key in the following digits on your phone: *#06#A15 digit code will appear on the screen. This number is unique to your handset. Write it down. When your phone gets stolen, you can phone your service provider and give them the code. They will be able to block your handset, so even if a thief changes the SIM card, your phone will be totally useless.

Free Directory Service fore Cells

Cell phone companies are charging us \$1.00 to \$1.75 or more for 411 information calls when they don't have to.



Trade show?

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In Brief from the desk of Shawn D. Meyers, Esquire

NOTICE

The advice set forth below is merely a summation of legal principles that apply to business and individual transactions. It is offered by the writer as a reference source and commentary for subscribers of the Mercersburg Area Chamber of Commerce Newsletter. Each individual should consult with an attorney to obtain legal advice and should not act in reliance upon the information set forth hereafter.

LIABILITY: ARE CORPORATE DIRECTORS AND SHAREHOLDERS ALWAYS SAFE?

Most individuals who have created or are thinking of creating a business usually incorporate that business or form a limited liability company (LLC). Most creators and operators of these small corporations or LLCs assume that all of their actions as an operator of the corporation or LLC are shielded from liability merely by the existence of the corporation or LLC. Such assumptions are dangerous. The Appellate Courts of Pennsylvania have recognized that Directors and Officers of corporations can be held personally liable for their actions under the “participation theory”.

The reasoning of the “participation theory” is as follows: each individual is personally responsible for their tortious acts that cause harm to another. Following is an example I provide to clients who are considering whether or not to incorporate or create an LLC for either a new or existing business:

Tom operates a garage in which he repairs automobiles. Tom has no employees. If Tom fails to properly repair the brakes of a customer’s car and that car cannot be stopped at an intersection and causes an accident, Tom is personally liable for his actions. Even if Tom has incorporated his business as Tom’s Garage, Inc., or formed an LLC, Tom’s Garage, LLC, he cannot use the corporation to shield himself from personal liability. Thus, small owner/operators should always make sure they have adequate liability insurance in the event a lawsuit is filed claiming negligence against the owner/operator.

Does this mean small businesses should not incorporate or be created as or converted to LLCs? No. Looking at my example, if Tom hires other mechanics who are negligent in their actions, claims against them will be limited to personal claims and claims against their employer. If Tom’s Garage, Inc., or Tom’s Garage, LLC are properly managed as a lawful corporation or LLC, Tom will be protected from personal liability. All business owners should be sure they understand how much liability protection their particular business entity provides them.

Courtesy of

Shawn D. Meyers, Esquire, Steiger, Steiger & Meyers, 120 N. Main St. Mercersburg, PA 17236 (717).328.3525

When you need to use the 411 information option, simply dial: (800) FREE411, or (800) 373-3411 without incurring any charge at all.

**New Director of the Franklin County Visitor's Bureau
Came to Mercersburg**

Janet Pollard met at Saigee B's Bakery and Café recently with interested tourism partners from our area. Ms. Pollard who came "on board" with the FCVB in January, shared the current tourism efforts underway through the Franklin County Visitors Bureau. The presentation included the PA Civil War Trials Experience, the state's Artisan Trails, introduction of the FCVB brand/logo, and an update on the new website and photo contest. The Mercersburg area tourism partners (restaurant, lodging, museum and visitor attraction businesses) were given the opportunity to share their assets, opinions and expectations with the new director.



Stamps Prices Are Going UP Again

Stamp prices will be going up on May 14, 2007 :

First-class postage will be 41 cents

Post card postage will be 25 cents

or

Purchase a 'Forever' stamp. The new 'Forever' stamps are on sale at the Post Office now for 41 cents. The stamps picture the Liberty Bell and may be purchased in books of 100. The new stamp will cover all first class mail and only the 'Forever' stamp may be used across price increases in the future. First class mail stamps have gone up 4 cents in the last year; so these new stamps are an investment.

More 41 cent stamps will be available in the future with various pictures. You can vote online now to choose the stamp design for the upcoming "Star Wars" character stamp at www.usps.com

**Learn How to Become a Leader
Join Leadership Franklin County**

Lessons Learned:

1. Interact with area business and educational leaders
2. Establish a network of community contacts
3. Enhance your problem-solving and decision making skills
4. Strengthen your communication skills
5. Increase your effectiveness with working with teams.

Call Melissa Knepper, Greater Chambersburg Chamber of Commerce, for more information and to enroll in the program: 264-7101

Franklin County Civil War Discovery Weekend

October 19-21, 2007

Ideas? Please call the Chamber
American Heart Association

Heart Walk

Sunday, September 23, 2007

1:30 p.m.

4 miles

Register a Team

See insert or go to:

www.heartwalk.kintera.org/franklinfultonpa

F.Y.I.:

Mercersburg Post Office Sculpture

Have you ever noticed the sculpture in the lobby of the Mercersburg Post Office on the west wall? It is really quite magnificent. I had an opportunity to talk to a gentleman "in the know" who's researching works of art. He told me that the work is a plaster relief and it is called "Good News." It was done by an sculptor named Joseph Nicolosi and he did it in 1938. Now you know. :)

Governor's Health Care Plan

The Governor's health care plan is not an issue in the near future according to the information I learned at a recent Franklin County Government Affairs committee meeting.

Under the Governor's plan, all employers would be subject to the 3% tax for fiscal years 2007-08 through 2009-10. After that, the tax would increase to 3.5% Businesses that currently offer health insurance benefits could receive a tax credit against the payroll tax if their employee health care package meets with state approval. Many businesses have complained about this tax but the second part of this proposal is why the bill has stalled. How can the state determine qualified health-care coverage?

We'll keep you posted.

Good Bye -

It is with deep regret that I turned in my resignation to the Chamber Executive Board on April 17th. It doesn't seem possible to me to have been your executive director for nine years. Fond memories of the special events and occasions that we shared together will always be with me. I have thoroughly enjoyed my work here at the Chamber and my association with you all.

Sincerely,
Liza :)

The 2007 Board of Directors of the Mercersburg Area Chamber of Commerce

Officers:

President: Theresa Gourley
Vice President: Tim Howley
Treasurer: Todd Stoner
Secretary: Shawn Meyers
Executive Director: Liza Main

The Board of Directors

Judy Boyd	Theresa Gourley
Carrie Heckman	Rich Hendrickson
Tim Howley	Vicki Kieffer
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Liza Main	



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Mercersburg, PA 17236